

- Ensures your focus is on your people and clients
- Improves performance, which in turn improves results
- Raises awareness and therefore it empowers
- Cultivates responsibility and ownership
- Promotes self-motivation
- Builds confidence by removing the fear of failure
- Improves quality of work
- Increases trust in the leader and the organisation
- Drives effectiveness in individuals and teams
- Increases wellbeing
- Helps the coachee influence and develop others = ripple effect

- Creates time for managers and leaders
- Builds great leaders
- Ensures training is embedded and money is not wasted as a result
- Promotes career progression and succession planning
- Connects you to your clients
- Uncovers opportunities and issues
- Increases employee engagement and retention
- Reduces client complaints
- Prevents firefighting
- Builds emotional intelligence

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