

Select

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Select Broker programme 2021

As a member of our Select Broker programme, you are part of an exclusive group of brokers with a business ethos and ethic we recognise is closely aligned to Ecclesiastical values.

Based on your valuable feedback, we strive to refresh Select every year to ensure the benefits add value and provides the key support you need.

Working with you, your Key Account Manager will create and maintain a personalised account plan that brings to life the Select benefits you have chosen.

Being part of Select means you will have access to exclusive events including roundtable sessions throughout the year along with access to support resources that assist you and your business.

Our Select 'Closer to You' initiative provides you with the opportunity to support a charity in your community or with links to your business with a donation from Ecclesiastical.

I hope to have the opportunity to meet with you during 2021, as always I would be delighted to hear from you about any issues or opportunities throughout the year.

Thank you for your ongoing support, we very much look forward to continuing to work with you in 2021.

Kind regards,



Adrian Saunders

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For information about your Select benefits visit:
www.ecclesiastical.com/select

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Key contacts

Trust and access are key ingredients to any successful partnership and as a Select broker you can trust that you will always have access to the right person, at the right time. We'll provide you with dedicated key contacts throughout our organisation, so whatever the issue, we'll have the appropriate

Key Account Manager

Your main day-to-day point of contact is your Key Account Manager. Their focus is on working with you to help retain and grow your business along with trying to solve any problems if they arise.

Guardian Director

A member of our Leadership Team will act as a senior point of contact. We want to develop a greater understanding of our joint business goals, creating alignment at a senior level and breadth and depth in our relationship. They will also be an escalation point for any issues that cannot be resolved between our teams.

Risk Relationship Manager

You have access to specialist Risk Managers whose role is to support you with advice and guidance on technical risk management. They can also support you with Enterprise Risk Management and create a business resilience plan for your organisation.

You can also access our risk advice line on: [0345 600 7531](tel:03456007531) or email us: risk.advice@ecclesiastical.com

Claims Relationship Manager

We are proud of our claims service but we recognise that you will have bespoke requirements. Our Claims Relationship Managers will work with you to ensure we meet your needs and handle claims in a way that suits both parties.

Service delivery

As a Select broker you can expect the highest standard of customer service from us. We will agree service level agreements with you and include these in your account plan along with checkpoints to ensure we are delivering the standard you expect. Our Key Account Managers, Underwriters and Claims Team will work together with one objective – to deliver outstanding service.

Strategic account plan

Your Key Account Manager will create and maintain an account plan that brings to life the benefits you want within the Select programme. In collaboration with you, they will review the plan at least quarterly to ensure it remains fit for purpose and helpful.

[Find out more about your contacts](#)

Access to specialist service and support

As a Select broker you have access to experts across our business; from sector specialists, to executive level consultation. We aim to provide you and your business with that bit extra; that extra insight, those extra training opportunities, that extra access to exclusive events.

Priority access to exclusive events

Throughout the year, we will send you invitations offering you priority booking at selected physical and virtual events that provide the opportunity to network with peers, meet members of our team and discuss issues that matter to you.

Boardroom planning forums

Both businesses come together to share business plans. The purpose of the activity is to identify new or additional ways of working together and for Ecclesiastical to support you in delivering your plans.

Find a Broker

Your brokerage will appear on the Find a Broker function on our website. We have regular searches from individuals and businesses looking to discuss our insurance products with brokers.

[Find a broker](#)

Technical training

Support for your staff's continued professional development on a variety of technical and underwriting themes delivered by our own experts, virtually or face-to-face. Talk to your Key Account Manager about your needs and we'll add them to your personalised account plan.

Soft skills bitesize training

Practical tools and learning that can help to support your business, delivered virtually and face-to-face.

Prospecting support

Working together, we want to use our specialist knowledge in our core niches to help you win new business. We can support you with client training, webinars and communications that help attract potential prospects.

LinkedIn

Join the Select conversation. Share queries, comments and concerns with peers and our experts via our exclusive [LinkedIn group](#) for Select members. We will also use this space to share forthcoming news and insight, ahead of general release to others.

[Find out more about support](#)



Closer to you

Select brokers are socially responsible and support charities that are important to their teams, clients or community. Closer to You provides Select brokers with a £2,500 donation for a cause that's close to their heart.

In 2020 Select brokers chose a variety of good causes including homelessness, the environment, education, hospital workers, young carers and troubled teens. As a result, we're proud to have donated over £78,000 to 37 charities on behalf of Select brokers.

About the programme

We've always been a different kind of business. Since 2016 we've donated more than £97m to over 7,000 charities and we have our sights set on £100m+. As part of our charitable giving purpose, we want to donate £2,500 to a charity that means something to you.

We will consider larger requests if there is a specific project you're keen to support (the more information you can provide, the better). All you need to do to apply is complete a simple online form by Friday 5 March 2021.

www.ecclesiastical.com/closer

How does Closer to You work?



¹ We work with Charities Trust who are a leading independent donations management organisation. We provide them with the details and funds for the successful applicants. They perform due diligence checks and will pay the charity. Charity banking statements will show 'Ecclesiastical' as the payee.

Supporting you to volunteer

Corporate giving isn't just about financial support. It's about sharing skills, resources and building relationships through volunteering. It doesn't need to be a long-term commitment either – a few hours or a couple of days can really help the causes that mean the most to your business and your employees.

We can help you form a team and arrange help for the charity of your choice, providing your charity with valuable resource, and us the opportunity to build our relationship. Talk to your [Key Account Manager](#) about how we can put

¹ In line with current COVID-19 restrictions.

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